



# RESORT NEWSLETTER

## *Call for Nominations*

Your Board of Trustees is looking for owners who are interested in the future of the Cove at Yarmouth to submit their names as candidates and run in the upcoming election for service on the Board. Enclosed you will find a Candidate Nomination Form which we hope you will take time to fill out. This year's election will seek to fill three (3) of the nine Board of Trustees' positions.

To qualify, you need only fill the following requirements:

- Must be an owner in good standing with regard to all fees.
- Must be willing to attend:
  - Regular Board meetings from approximately 6:30 to 10:30 pm on Friday evenings. These meetings are generally held at the Resort (usually up to five (5) per year);
  - Subcommittee meetings are sometimes held prior to the regular Board meetings but are also held on alternate dates throughout the year;
  - The Annual Meeting;
- Must be prepared to expend a great amount of effort and time on discussing a variety of issues such as financial statements, management reports, Resort issues, committee reports, old/new business, and owner correspondence – all of which determine the direction and policies of your Resort.
- Must be willing to serve for a full six (6) year term.

If you have the time and dedication and are interested in this highly rewarding position, please complete the enclosed Candidate Nomination Form and submit it to reach us no later than September 15, 2010. NOTE: Board members are not compensated.

**Please mail or fax your Nomination Form to reach us no later than September 15, 2010.**

Mail your Nomination Form to Board of Trustees Nominating Committee

The Cove at Yarmouth, c/o VRI – PO Box 399 – Hyannis, MA 02601.

You may also fax to The Cove at Yarmouth, c/o VRI at 508-775-6396.

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# Board Member Profiles



**Ingrid Dooling**  
*Board of Trustees*

Home address: 114 Jones Rd, Marstons Mills, MA 02648 # of intervals owned: 1 week  
Education: Graduated from Fitchburg High School. Attended Fitchburg State College, majored in Elementary Education.

Qualifying Experience: Entered the Real Estate field prior to entering the vacation ownership field in 1982. I have held Real Estate licenses in Vermont, Arizona and Massachusetts. Appointed by the Board of Trustees to fill the seat of Richard "Dick" Deal after his passing in 2005. (Richard was my life partner of 23 years). Resident of Cape Cod since 1987.

Objective as Trustee: I would like to continue to serve the Cove owners and represent their best interest in maintaining The Cove at Yarmouth as the premiere destination resort on Cape Cod. My priorities remain to keep The Cove Resort solvent and beautiful. Thank you for your consideration.

**Rodrigo E. Orozco-Silva**  
*Board of Trustees*

Home Address: 65 Brockett Street, Newington, CT 06111-3902 # of Intervals Owned: 1 Week  
Daytime Phone: (860) 798-0168 Evening Phone: (860) 667-8328 Fax Number: (860) 878-6750  
Education: 2 years college (Civil Engineer).

Qualifying Experience: Presently serving as a Trustee and Secretary of the Board of Trustees. 21 years of military experience in the area of personnel management. Supervisor of a 6-man section, in charge of all personnel related matters of a Division size organization (2467 members). 10 years experience as soccer official. Member of Central Connecticut Soccer Officials Association, National Intercollegiate Soccer Officials Association, New England Intercollegiate Soccer Officials Association, United States Soccer Federation. Official's assignor for the Oakwood Sports Center in Glastonbury, CT.

Objective as Trustee: To continue to work closely with Vacations Resorts International (Management Company); Atlantic Resort Development (Developer), Board of Directors and Board of Trustees to ensure that the Cove at Yarmouth remains on the forefront of the time share industry. That the interests of all homeowners in the association continue to be the main focus of the Board's business.

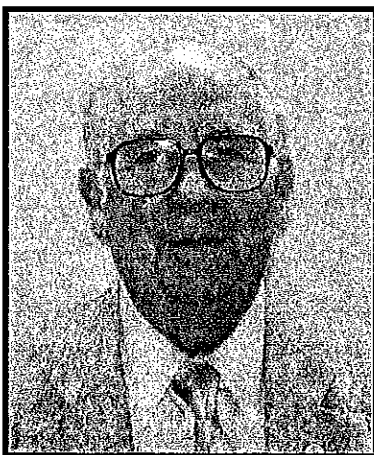


**Erich W. Salomon**  
*President, Board of Directors*

Home Address: 284 England Street, Cumberland, RI 02864 # of intervals owned: 1 Week  
Daytime Phone: 401-785-8776 Evening Phone: 401-334-3031 E-mail: EWS482@aol.com  
Education: Educated in Germany, Business, Major in Banking

Qualifying Experience: Presently serving as President of the Board of Directors and as Trustee at the Cove at Yarmouth, Chairperson of the Management Oversight/Legal Committee, Chairperson of the Refurbishment Committee, Member of the Finance and Restaurant Committee.

Objective as Trustee: To continue my services as a representative of my fellow Homeowners at the Cove at Yarmouth to my best ability, while providing support and input to Resort Management, the Management Company (VRI) and my fellow board members on many issues, including Environmental, Health and Safety and Security related topics. My goal is to assure continuity of our Resort's present level of Quality and Financial stability.



## *In Memory of "Dad"*

We have a new swing in the indoor pool! All thanks to a loving owner's son, Brian Underwood. Brian's father passed away this past winter and Brian called asking if he could donate a swing to The Cove in memory of his "Dad". As a youngster, Brian remembers swinging with his father every year they vacationed. The swing was discarded due to its disrepair in 2007 and on behalf of Board of Trustees and Resort Management we thank Brian for his thoughtful and generous donation.

## **Renovations Update**

In May 2010, we completed Phase III of our four phase 6.4 million dollar improvement project to refurbish your resort. The interiors, bathrooms, wet bar areas in townhouses numbered in the 200's and 100's and located in this phase. Phase IV is scheduled to begin in November 2010 and the remaining units in the 100's will be completed. Phase IV's estimated completion date is April 2011. This will complete the refurbishment project and your resort will be totally refurbished!

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### **Vacation Resorts International InnSeason Resorts Alliance Announcement**

Hello from your VRI resort management team. We have some very exciting news to share with you!! We have formed a new alliance with InnSeason Resorts, New England's most respected timeshare brand.

We have already assumed direct management of all InnSeason Resorts and you will now have access to those resorts through VRI's "VRI\*ety" program. With beautiful resorts and locations in Ogunquit and Jackman, Maine, the spectacular White Mountains in Lincoln, NH and 3 oceanfront properties in Falmouth here on Cape Cod, we are thrilled about this new alliance and the benefits to our Cove at Yarmouth owners! InnSeason has agreed to serve as VRI's approved marketer at VRI-managed resorts located in the Eastern USA.

This unprecedented and unique alliance relationship between VRI and ISR will capitalize on both companies' core strengths, will increase your vacation opportunities, and will ensure the continued financial strength and long-term stability of all VRI-managed resorts.

In the near future, an InnSeason Resorts customer care representative will contact you by telephone, email, or letter. Their goal will be to ensure your understanding of current "VRI\*ety" and other vacation enhancements now available to you and to answer all your questions.

### **A Message from InnSeason**

*Please visit [www.innseason.com](http://www.innseason.com) to learn more about the InnSeason brand of resorts. We'd like to welcome you to the InnSeason family by offering you a free overnight at one of our resorts so you can experience the InnSeason brand, meet us face to face and we can meet you! There's so much to talk about!*

*We'll schedule some time (about 45 minutes) while you are on property to hear about how you're doing and share with you the new programs and exciting changes and improvements going on -- all geared toward continuing to provide you and your family with outstanding vacation experiences and most importantly in these days, continuing to increase the fundamental value of what you already own.*

*You can take advantage of the free overnight stay at your choice of our properties in Falmouth, Cape Cod; Ogunquit, Maine, or Lincoln, NH, based on availability.*

*Please call an InnSeason Customer Care Representative for more information about visiting an InnSeason property at 1-8668Season (1-866-873-2766).*

**Yes, we're excited and we want to share the excitement with you!**



# The Cove at Yarmouth

c/o Vacation Resorts International  
P. O. Box 399 • Hyannis, MA 02601

ADDRESS SERVICE REQUESTED

Presorted  
First Class  
U.S. Postage  
**PAID**  
Permit No. 21  
CCP & DF

## IMPORTANT NUMBERS

*The Cove at Yarmouth*

*Vacation Resorts International (VRI) Services*

*The Cove at Yarmouth* ..... (508) 771-3666  
Business Office Hours ..... 9:00 am - 5:00 pm  
Fax ..... (508) 771-9410  
Website ..... [www.coveatyarmouth.com](http://www.coveatyarmouth.com)

### *Exchange Information*

RCI ..... (877) 874-3334  
II ..... (800) 828-8200  
VRI\*ety ..... (888) 203-1044

### *Vacation Owner Services*

Assessment Billing and Collection ..... (508) 771-3666

### *Reservations*

Bonus Time ..... (508) 771-3666  
Vacation Tyme® ..... (866) 469-8222  
Rentals/VIP Reservations ..... (866) 469-8222  
Owner Availability ..... (508) 771-3666

### *Still Need Assistance?*

VRI Corporate Services ..... (508) 771-3399  
VRI Fax ..... (508) 775-6396

[www.vriresorts.com](http://www.vriresorts.com)

*Managed by Vacation Resorts International  
Perfecting the Art of Hospitality*

## PUBLICATION

*The Cove at Yarmouth News* publication is intended solely as a vehicle of communication for Owners and the Board of Trustees. The purpose of this newsletter is to relate membership information, correspondence, stories, facts, and news as deemed appropriate or relevant to the interest of the owners.

### **Contributing Editors**

Michael J. Edwards  
General Manager

### **Graphics and Printing**

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The Cove at Yarmouth  
c/o Vacation Resorts International  
P.O. Box 399, Hyannis, MA 02601



# The Cove at Yarmouth Condominium Trust Trustee Election 2010 Candidate Nomination Form

Please return to reach us no later than September 15, 2010.

Name: \_\_\_\_\_

Home Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Daytime Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_

Fax Number: \_\_\_\_\_

List number of intervals owned at The Cove at Yarmouth: \_\_\_\_\_

The following information is needed to place your name in for election nomination. Please be brief, limit response to 150 words and please write legibly.

Education: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Qualifying Experience: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Objectives as a Trustee: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

I agree that I will serve my full term, if elected. I certify that I meet the minimum qualifications for election as established by the By-Laws and by the Board of Trustees, and that the above statements are true to the best of my knowledge.

Candidate Signature

Date

*Fold over, secure and mail or place in a separate envelope and mail to the address on the reverse side or you may fax your completed form to The Cove at Yarmouth Nominating Committee: 508-775-6396.*



Please fold along dotted lines, secure, stamp, and mail to address below.

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PLACE  
FIRST CLASS  
STAMP HERE

Please check if new address

*The Cove at Yarmouth Nominating Committee*  
c/o Vacation Resorts International  
Post Office Box 399  
Hyannis, MA 02601-0399

Please fold here.