

www.coveatyarmouth.com



January, 2008

# RESORT NEWSLETTER

## *The Cove at Yarmouth Resort Condominium Trust*

### **Annual Meeting Notice**

**All Cove at Yarmouth Interval Owners  
are invited to attend the  
Annual Meeting of Owners**

**on**

**Saturday, March 8, 2008**

**10:00 A.M.**

**Radisson Inn, Hyannis, MA**

### **Directions**

From Boston and Points West: Route #6 (Mid-Cape Highway) to Exit #7 (Willow Street)  
Take a left at the bottom of the ramp.  
Go two (2) miles to Route #28 North; turn right at traffic light/railroad tracks.  
100 yards on the left is the Radisson Inn, Hyannis.

We look forward to seeing you there!



## From the General Manager

As we kick-off the New Year, we begin our 9<sup>th</sup> week of Phase I unit improvements. The redecorating of all 77 first floor suites and common areas is scheduled for completion by mid-April. Over the next few months various sections of the resort and parking areas will be consumed by construction work.

Over the years, many owners have inquired about the various items contained within the units. Well here is your chance to purchase them. Look for the ad in this newsletter for further information.

If you have a confirmed reservation from now until the end of April you may have received a letter from the resort or find upon arrival at The Cove, that you have been reassigned to another room number. Every effort will be made to keep you in the same type of unit originally confirmed to you. Additionally, improvements to the suite master bathroom include removal of the two person whirlpool tub, that is being replaced with a double headed walk-in shower. We most certainly appreciate your understanding and compliance with any room move as well as our appearance during this time. We are doing everything possible to minimize any inconvenience to our guests.

When visiting the resort this year, please feel free to ask resort staff to see our new look! As we have detailed in prior newsletters, by viewing them in person, we're certain you will be delighted with the changes. We thank you for your continued support. Working together through these renovations will allow for even more enjoyable vacations in the years to come.

## Resales

The Cove at Yarmouth recognizes that people's lifestyles, preferences and travel habits change over the years which may cause the need to sell their timeshare. We encourage owners to get the word out to family and friends first. Word of mouth has been very successful for many owners in the past and what's better than gifting years of vacation memories to a loved one.

Additionally, there are many websites that offer a host of free information and listings for a nominal cost. There are also publications and newspapers with appropriate timeshare sub-sections in real estate or travel sections. Some examples include your local community and regional newspapers and publications such as Timesharing Today.

Be cautious about paying large up front fees to sell your timeshare. In most states, resale companies without a real estate license can only "advertise" the timeshare on your behalf (which you can do yourself), but cannot legally assist you in the negotiation or sales process. Always, ask about any upfront fee and how it is used to sell your interval.



*open the door to your dreams...*

When you join RCI Points you'll have the flexibility to customize the vacation that is perfect for you. As an RCI Points member you're automatically an RCI Weeks subscribing member, with complete access to the RCI Weeks system of more than 3,700 resorts worldwide. Plus, with RCI's Points Partner program, you can enjoy other leisure opportunities such as airline tickets, cruises, hotel stays and much more.

### **RCI Points ...gives you the flexibility to:**

- Choose how many days you want to stay and where you want to stay
- Vacation at your home resort
- Stay at other great RCI Points resorts
- Reserve a variety of resort unit types and seasons
- Save or borrow Points to create your dream vacation
- Use RCI Points to book airline tickets, hotel stays, rent a car or book cruises, and more through RCI's Points Partner Program
- Use RCI Points at RCI Weeks resorts

**For further information and to learn how you can receive  
call 1-877-778-5630 and mention this article.**

**Two Complimentary  
Nights at The Cove  
at Yarmouth!**

## Attention All Float Owners

Now is the time to reserve  
your 2008 and 2009  
Use Weeks!

Reserve online  
at  
[www.coveatyarmouth.com](http://www.coveatyarmouth.com)

Reservations are being accepted for both Holiday and Prime Float. Each year, many Float owners wait until late in their season to reserve their Use Week. The result is many of the weeks in Winter and Spring go under utilized, while the Fall and late Winter seasons are reserved to capacity and have no availability. Because of this situation, many owners find themselves without a week to reserve. Some helpful tips to remember are:

- Make your reservations early!
- Submit (3)"use week" choices.
- See 2008's availability below:

**Holiday Float Weeks:**  
6, 8-12 and 46-50

**Prime Float Weeks:**  
14-20 and 39-44



## Huge Renovation Sale!

### By Appointment

The Cove at Yarmouth  
183 Main Street  
W. Yarmouth, MA 02673

**CALL: (954) 495-5775**  
[www.rose-grp.com](http://www.rose-grp.com)

### Featuring

- Complete Suite Furnishing Packages \$1,195 and up!
- Individual Pieces at 67% savings over cost new!

As-is, Where-is, Buyer removes, ALL SALES FINAL. Cash/Visa/MasterCard. Buyer Premium of 10% for cash; 15% for cards

**Own a piece of your  
family vacation!**

## BONUS TIME BONANZA at THE COVE at YARMOUTH

That's right, from now until May 1, 2008, rooms are available at the Bonus Time rate of \$69.00 per night\*, plus tax.

**\$69.00**  
per night  
plus tax\*

**For a limited time only, this offer is available  
for some weekends\*. Call Today!**

\*Reservations can only be made up to 45 days in advance and are based on resort availability. Some restrictions apply. Vacation periods and holiday weekends have limited availability.

**Call (508) 771 - 3666 and Dial "0"**



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# The Cove at Yarmouth

c/o Vacation Resorts International  
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## IMPORTANT NUMBERS

*The Cove at Yarmouth*

*Vacation Resorts International (VRI) Services*

*The Cove at Yarmouth* ..... (508) 771-3666  
Business Office Hours ..... 9:00 am - 5:00 pm  
Fax ..... (508) 771-9410  
Website ..... [www.coveatarmouth.com](http://www.coveatarmouth.com)

### *Exchange Information*

RCI ..... (877) 874-3334  
II ..... (800) 828-8200

### *Vacation Owner Services*

Assessment Billing and Collection ..... (508) 771-3666

### *Reservations*

Bonus Time ..... (508) 771-3666  
Vacation Tyme® ..... (866) 469-8222  
VIP Reservations ..... (866) 469-8222  
Owner Availability ..... (508) 771-3666

### *Still Need Assistance?*

VRI Corporate Services ..... (508) 771-3399  
VRI Fax ..... (508) 775-6396

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Perfecting the Art of Hospitality*

## PUBLICATION

*The Cove at Yarmouth News* publication is intended solely as a vehicle of communication for Owners and the Board of Trustees. The purpose of this newsletter is to relate membership information, correspondence, stories, facts, and news as deemed appropriate or relevant to the interest of the owners.

### **Contributing Editors**

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### **Graphics and Printing**

Type-a-graphics, Mashpee, MA  
Instant Offset Press, Hyannis, MA

### **Publisher**

The Cove at Yarmouth  
c/o Vacation Resorts International  
P.O. Box 399, Hyannis, MA 02601